

# Retail Print Solutions Ltd

## Standard Terms and Conditions

The following terms and Conditions constitute the entire agreement between the parties and supersede any previous agreements, warranties, representations, undertakings or understandings between the parties and may not be varied except in writing.

These conditions apply to the contract under which Work is supplied to the Buyer to the exclusion of any other terms that the Buyer seeks to impose or incorporate or which are implied by trade, custom or practice.

### 1 Definitions

- a* "Seller" means the party providing the goods or services under these terms and conditions.
- b* "Buyer" means the party contracting with the Seller to acquire the good and services supplied under these terms and conditions.
- c* "Work" means all goods (by way of intermediate or finished product) and services supplied by the Seller to the Buyer.
- d* "Intermediates" means all products produced during the manufacturing process including non-exhaustively discs, film, plate, intellectual property.
- e* "Preliminary Work" means all work done in the concept and preparatory stages (including non-exhaustively design, artwork, colour matching).
- f* "Electronic File" means any text, illustration or other matter supplied or produced by either Party in digitised form on disc, through a modem, or by ISDN or any other communication link.
- g* "Periodical Publications" means publications produced at (normally regular) intervals.
- h* "Insolvency" means the Buyer is in a position where it is unable to pay its debts or has a winding up petition issued against it or has a receiver, liquidator, administrator or administrative receiver appointed to it or being a person commits an act of bankruptcy or has a bankruptcy petition issued against him.
- i* Any reference in this agreement to communications between us being written or in writing shall include electronic forms of communication such as email. If we communicate with you by email, it will be effective from when it leaves our mailbox. Any email from you will be effective from when it arrives in our mailbox.

### 2. Payment

- a* Estimates are based on the Seller's current costs of production and, unless otherwise agreed in writing, are subject to amendment to meet any rise or fall in such costs that have taken place by the time of delivery.
- b* Estimates are given exclusive of tax and the Seller reserves the right to charge and the Buyer will pay any VAT or other tax payable.
- c* All work carried out shall be charged. This includes all Preliminary Work whether or not the Buyer agrees to that work being taken forward to production.
- d* Any additional work required of the Seller by reason of the Buyer supplying inadequate copy, incomplete or incorrect instructions or insufficient materials; or late delivery of the same shall be charged.
- e* Payment for Work will be charged as "ex-works" and where applicable delivery shall be charged extra.
- f* Should the Work be suspended or delayed by the Buyer for any reason the Seller shall be entitled to charge for storage and for loss of or wastage of resources that cannot otherwise be used.
- g* Should the suspension or delay in 2(h) above extend beyond 30 days the Seller shall be entitled to immediate payment for work already carried out, materials specially ordered and any other additional costs.
- h* If any notified charges by the Seller are disputed by the Buyer, the Buyer will notify the Seller in writing any such reason for the dispute and will continue to pay within the terms stated in these conditions all other charges that are not affected by the dispute. Without prejudice to any other remedy, the Seller shall be entitled to charge interest at the rate of 5% per annum above the current Bank base-lending rate on all overdue payments.
- i* The Seller is not obliged to supply any goods or services to the Buyer while any payment is overdue.

### 3 Credit Facilities

Credit facilities may be granted to applicants who complete the Seller's Credit Account Application Form and who satisfy the Seller's criteria as set out from time to time. Where facilities are granted the Seller reserves the right to withdraw them at any time, without having to give their reasons and, in such a case, all outstanding invoices become due and payable immediately.

### 4. Delivery

- a* Delivery of the Work shall be accepted when tendered.
- b* Unless otherwise agreed in writing completion and delivery times are a guide only and, whilst the Seller will make every effort to adhere to proposed timescales, time is not of the essence in any contract with the Buyer.
- c* Unless otherwise agreed in writing, (in which case an extra charge may be made) delivery will be to kerbside at the Buyer's address and the Buyer will make arrangements for off-loading and for any additional transportation to its storage facility.
- d* Subject to any agreement as per 4(c) above, delivery involving difficult access and/or unreasonable distance from vehicular access shall entitle the Seller to make an extra charge to reflect its extra costs.
- e* Should expedited delivery be agreed the Seller shall be entitled to make an extra charge to cover any overtime or any other additional costs.

### 5 Materials supplied or specified by the Buyer

#### 5.1 Electronic files

- a* It is the Buyer's responsibility to maintain a copy of any original Electronic File provided by the Buyer.
- b* The Seller shall not be responsible for checking the accuracy of supplied input from an electronic file unless otherwise agreed in writing.

c Without prejudice to clause 5.2(b), if an electronic file is not suitable for outputting on equipment normally adequate for such purposes without adjustment or other corrective action the Seller may make a charge for any resulting additional cost incurred or may reject the file without prejudice to his rights to payment for work done/material purchased.

## 5.2 Other materials

a Metal, film and other materials owned by the Buyer and supplied to the Seller for the production of type, plates, film-setting, negatives, positives, electronic files and the like shall remain the Buyer's exclusive property. However where the content is generated by the Seller, the Seller may, in order to protect his intellectual property rights and at his absolute discretion, replace such material with unused material of a similar or better quality.

b The Seller may reject any film, discs, paper, plates, electronic files or other materials supplied or specified by the Buyer which appear to him to be unsuitable for the purpose intended. Additional cost incurred if materials are found to be unsuitable during production may be charged except that if the whole or any part of such additional cost could have been avoided but for unreasonable delay by the Seller in ascertaining the unsuitability of the materials then that amount shall not be charged to the Buyer.

c Without prejudice to clause 5.2.b, where materials are so supplied or specified, and the Seller so advises the Buyer, and the Buyer instructs the Seller in writing to proceed anyway, the Seller will use reasonable endeavors to secure the best results, but shall have no liability for the quality of the end-product(s).

d Quantities of materials supplied shall be adequate to cover normal spoilage. Any costs incurred as a result of shortages, including re-starting jobs, duplicating masters etc will be charged in addition to the estimated price.

## 5.3 Risk & Storage

a Buyer's property and all property supplied to the Seller by or on behalf of the Buyer shall while it is in the possession of the Seller or in transit to or from the Buyer be deemed to be at Buyer's risk unless otherwise agreed in writing and the Buyer should insure accordingly.

b The Seller shall be entitled to make a reasonable charge for the storage of any Buyer's property left with the Seller before receipt of the order or after notification to the Buyer of completion of the Work.

## 5.4 Finished Goods

a The risk in the Work and all goods delivered in connection with the Work shall pass to the Buyer on delivery and the Buyer should insure accordingly.

b On completion of the Work, the Seller will store the Buyer's materials and Work for a maximum of one month, after which time they will be destroyed.

## 6 Materials and equipment supplied by the Seller

a Metal film and other materials owned by the Seller and used in the production of intermediates, type, plates, film-setting, negatives, positives, electronic files and other production processes, together with items thereby produced, shall remain the Seller's exclusive property.

b The Seller may reject any films, discs, paper, plates electronic files or other work destroyed immediately after the order is executed unless written arrangements are made to the contrary. In the latter event, storage shall be charged.

c The Seller shall not be obliged to download any digital data from his equipment or supply the same to the Buyer on disc, tape or by any communication link.

## 7 Retention of Title

a. Title to the Goods shall not pass to the Customer until the earlier of:

- the Supplier receives payment in full (in cash or cleared funds) for the Goods and any other goods that the Supplier has supplied to the Customer in respect of which payment has become due, in which case title to the Goods shall pass at the time of payment of all such sums; and

b. Until title to the Goods has passed to the Customer, the Customer shall:

- store the Goods separately from all other goods held by the Customer so that they remain readily identifiable as the Supplier's property;
- not remove, deface or obscure any identifying mark or packaging on or relating to the Goods;
- maintain the Goods in satisfactory condition and keep them insured against all risks for their full price from the date of delivery;
- notify the Supplier immediately if it becomes subject to any Insolvency event; and
- give the Supplier such information relating to the Goods as the Supplier may require from time to time.

c. Subject to clause 7D, the Customer may resell or use the Goods in the ordinary course of its business (but not otherwise) before the Supplier receives payment for the Goods. However, if the Customer resells the Goods before that time:

- it does so as principal and not as the Supplier's agent; and
- title to the Goods shall pass from the Supplier to the Customer immediately before the time at which resale by the Customer occurs.

d. If before title to the Goods passes to the Customer the Customer becomes subject to an Insolvency event, then, without limiting any other right or remedy the Supplier may have:

- the Customer's right to resell the Goods or use them in the ordinary course of its business ceases immediately; and
- the Supplier may at any time:

- (i) require the Customer to deliver up all Goods in its possession which have not been resold, or irrevocably incorporated into another product; and
  - (ii) if the Customer fails to do so promptly, enter any premises of the Customer or of any third party where the Goods are stored in order to recover them.
- e. Where the Buyer is in breach of these Terms or is the subject of an event of Insolvency the Seller reserves the right to approach the Buyer's customer and to offer the Work directly to them, notwithstanding the fact that this will involve advising the Buyer's customer that the Buyer is in breach or in default.

## 8 Quotations

- a.** All quotations are made subject to sight of final artwork and order specification. The Seller reserves the right to review and amend prices, materials, processes and lead-times previously stated if the artwork or order specification is different to that on which the quotation is based, or for any reason it is deemed that relevant information was not available when the quotation was prepared which results in additional costs to the Seller.
- b.** Acceptance of the Seller's quotation is deemed to be acceptance of these Terms and Conditions which will remain in force to both parties for the duration of the contract until the work is completed and payment is received, unless these Terms and Conditions are expressly varied by the Seller in writing prior to acceptance of the contract.

## 9 Proofs and variations

- a.** The Seller shall incur no liability for any errors not corrected by the Buyer where the Buyer has been provided with proofs. The Buyer's alterations and additional proofs necessitated thereby shall be charged extra. When style, type or layout is left to the Seller's judgement, changes therefrom made by the Buyer shall be charged extra.
- b.** Where the Buyer specifically waives any requirement to examine proofs the Seller is indemnified by the Buyer against any and all errors in the finished Work.
- c. Colour proofs** Due to differences in equipment, paper, inks and other conditions between colour proofing and production runs, a reasonable variation in colour between colour proofs and the completed job will be deemed acceptable unless otherwise agreed in writing.
- d. Variations in quantity** Every endeavor will be made to deliver the correct quantity ordered, but estimates are conditional upon margins of 5 per cent for work being allowed for over's or under's the same to be charged or deducted, unless otherwise agreed in writing.

## 10. Claim and liability

### 10.1 Claims

- a.** Advice of damage, delay or loss of goods in transit or of non-delivery must be given in writing to the Seller and the carrier within three clear days of delivery (or, in the case of non-delivery, within 3 days of notification of dispatch of the goods) and any claim in respect thereof must be made in writing to the Seller and the carrier within seven clear days of delivery (or, in the case of non-delivery, within 7 days of notification of dispatch). All other claims must be made in writing to the Seller within 14 days of delivery. The Seller shall not be liable in respect of any claim unless the aforementioned requirements have been complied with except in any particular case where the Buyer proves that (i) it was not possible to comply with the requirements and (ii) the claim was made as soon as reasonably possible.
- b.** If the Work is defective so that the Buyer may in law reject it, said rejection must take place within 7 days of delivery of the goods, failing which the Buyer will be deemed to have accepted the Work.
- c.** In the event of all or any claims or rejections the Seller reserves the right to inspect the Work within seven days of the claim or rejection being notified.

### 10.2 Liability

- a.** Nothing in these conditions shall limit or exclude the Seller's liability for death or personal injury caused by its negligence or the negligence of its employees, agents or sub-contractors (as applicable); or fraud or fraudulent representation; or breach of the terms implied by Section 12 of the Sale of Goods Act 1979.
- b.** Subject to clause 10.2A the Seller shall under no circumstances whatsoever be liable to the Buyer, whether in contract, tort (including negligence) breach of statutory duty or otherwise for any loss of profit or for any other direct or any indirect or consequential loss arising, under or in connection with the provision of the Work, any failure to provide the Work or any delay in providing the Work
- c.** The Seller's liability (if any) shall be limited to rectify such defect or crediting its value against any invoice raised in respect of the Work. Where the Seller performs its obligations to rectify defective work or credit, the Seller shall not be liable, and the Buyer shall not be entitled to any further claim in respect of the Work nor shall the Buyer be entitled to repudiate the contract or refuse to pay for the Work or cancel further deliveries.
- e.** Where the Seller offers to replace defective Work the Buyer must accept such an offer unless he can show clear cause for refusing so to do. If the Buyer opts to have the work re-done by any third party without reference to the Seller the Buyer automatically revokes his right to any remedy from the Seller, including but not exclusively the right to a credit in respect of Work done by the Seller.
- f.** Where the Work will be forwarded by or on behalf of the Buyer to a third party for further processing the Buyer will be deemed to have inspected and approved the
- g.** Work prior to forwarding and the Seller accepts no liability for claims arising subsequent to the third party's processing. The Seller reserves the right to reject any work forwarded to him after initial processing by a third party as soon as is reasonably practicable without processing the work any further. Should the Buyer require the Seller notwithstanding to continue, then the Seller is only obliged to do so after confirmation from the Buyer in writing.
- h.** Nothing in these conditions shall exclude the Seller's liability for death or personal injury as a result of its negligence.

## 11 Insolvency

Without prejudice to other remedies, if the Buyer becomes insolvent, the Seller shall have the right not to proceed further with the contract or any other work for the Buyer and be entitled to charge for work already carried out (whether completed or not) and materials purchased for the Buyer, such charge to be an immediate debt due to him. Any unpaid invoices shall become immediately due for payment.

## **12. General Lien**

Without prejudice to other remedies, in respect of all unpaid debts due from the Buyer the Seller shall have a general lien on all goods and property of or provided by the Buyer in his possession (whether worked on or not) and shall be entitled on the expiration of 14 days' notice to dispose of such goods or property as agent for the Buyer in such manner and at such price as he thinks fit and to apply the proceeds towards such debts, and shall when accounting to the Buyer for any balance remaining be discharged from all liability in respect of such goods or property.

## **13. Illegal matter**

**a.** The Seller shall not be required to print any matter which in his opinion is or may be of an illegal or libelous nature or an infringement of the proprietary or other rights of any third party.

**b.** The Seller shall be indemnified by the Buyer in respect of any claims, costs and expenses arising out of the printing by the Seller for the Buyer of any illegal or unlawful matter including matter which is libelous or infringes copyright, patent, design or any other proprietary or personal rights. The indemnity shall include (without limitation) any amounts paid on a lawyer's advice in settlement of any claim that any matter is libelous or such an infringement.

## **14 Periodical publications**

A contract for the printing of a periodical publication may not be terminated by either party unless 13 weeks notice in writing is given in the case of periodicals produced monthly or more frequently or 26 weeks notice in writing is given in the case of other periodicals.

Notice must be given after completion of work on any one issue. Nevertheless the Seller may terminate any such contract forthwith should any sum due there under remain unpaid.

## **15 Force Majeure**

The Seller shall be under no liability if he shall be unable to carry out any provision of the contract for any reason beyond his reasonable control including (without limiting the foregoing): Act of God; legislation; war; fire; flood; drought; inadequacy or unsuitability of any instructions, electronic file or other data or materials supplied by the Buyer; failure of power supply; lock-out, strike or other action taken by employees in contemplation or furtherance of a dispute; or owing to any inability to procure materials required for the performance of the contract. During the continuance of such a contingency the Buyer may by written notice to the Seller elect to terminate the contract and pay for work done and materials used, but subject thereto shall otherwise accept delivery when available.

## **16 Data Protection**

The Buyer is hereby notified that the Seller may transfer personal information about the Buyer to a Credit Agency pursuant to cl 2f above.

## **17 Law**

These conditions and all other express and implied terms of the contract shall be governed and construed in accordance with the laws of England and the parties agree to submit to the jurisdiction of the courts of England and Wales.

## **18 Notices**

All specifications and notices relied on by either party and all variations to this agreement must be in writing and include a duly authorised signature.

## **19 Consumers**

Nothing in these Terms shall affect the rights of Consumers.

## **20 Severability**

All clauses and sub-clauses of this Agreement are severable and if any clause or identifiable part thereof is held to be unenforceable by any court of competent jurisdiction then such enforceability shall not affect the enforceability of the remaining provisions or identifiable parts thereof in these Terms and Conditions.

## **21. Waiver**

A waiver of any right or remedy under the contract or law is only effective if given in writing and shall not be deemed a waiver of any subsequent breach or default. No failure or delay by the Seller to exercise any right or remedy provided under the contract or by law shall constitute a waiver of that or any other right or remedy nor shall it prevent or restrict the further exercise of that or any other right or remedy. No single or partial exercise of such right or remedy shall prevent or restrict the further exercise of that or any other right or remedy.